

CASE STUDY: Store Network Rollout

QUICK FACTS



Retail Jewellery



200+ Stores



Cisco Meraki Network Rollout



National Deployment

Client Overview

Pandora is a Danish jewellery brand founded in 1982, renowned for its high-quality, hand-finished pieces at accessible prices. Best known for its signature charm bracelets, **Pandora** allows customers to express their individuality through customizable designs. Today, the brand has a global presence, combining traditional craftsmanship with modern innovation to inspire personal storytelling through jewellery.



The Challenge

Pandora's IT team made the strategic decision to standardise its in-store network infrastructure. The goal was to transition from a **multi-vendor hybrid environment** to a **unified Cisco Meraki platform** to streamline operations, improve performance, and enhance visibility across its store network.

With over **200 stores nationwide**, Pandora required a partner capable of providing both **technical expertise** and **rollout flexibility**. Each implementation varied in scope, ranging from **new store builds** to **refurbishments** and **technology refreshes**, each presenting its own logistical and scheduling complexities

The Solution

Focus Group Technologies (FGT) developed a comprehensive deployment plan designed to minimise disruption and maintain consistency across all store locations.

The solution included:

- **Procurement** of all Meraki network hardware
- **Pre-configuration and staging** of equipment to ensure seamless installation
- **Logistics coordination** for shipping to each designated store
- **Post-configuration support** and network change management
- **Integration** with Pandora's existing core Cisco network
- **Project management and progress reporting** for transparent oversight throughout the rollout

Technology Deployed

Focus Group Technologies deployed a suite of Cisco Meraki products to standardise Pandora's network environment:

- Meraki MR33 Access Points
- Meraki MX65 Firewall with VPN
- Meraki MS220 PoE Network Switch

This technology stack provided improved wireless coverage, simplified management, and secure connectivity across Pandora's retail network.



The Outcome

The partnership between Pandora and Focus Group Technologies enabled a smooth and scalable network transition across hundreds of store locations.

Focus Group Technologies structured approach, from procurement through to configuration and project management — ensured each rollout phase was delivered on time, within scope, and aligned with Pandora's global IT standards.

Pandora now benefits from a fully integrated, cloud-managed Meraki network, enhancing:

- Operational visibility and control
- Consistency across store environments
- Simplified maintenance and troubleshooting
- Improved uptime and security posture

About Focus Group Technologies

The successful Cisco Meraki rollout for Pandora reflects the way Focus Group Technologies approaches every project combining technical precision with end-to-end delivery.

Focus Group Technologies is an Australian IT solutions provider specialising in IT Infrastructure, IT Procurement, AI-Ready Infrastructure, and Power & Cooling. We help organisations design, deploy, and maintain technology environments that align with business objectives, delivering reliable outcomes across procurement, implementation, and lifecycle support.

Contact Us

From infrastructure and AI-ready environments to resilient power and cooling solutions, our experts can help you plan and implement the right technology for your business.

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