

VENDOR ECOSYSTEM

Partnerships That Strengthen Every Solution.

Behind every resilient, high-performing system are the technologies that power it and the partnerships that bring them together.

At Focus Group Technologies, our vendor ecosystem is the backbone of how we deliver reliability, choice, and confidence. We work with authorised distributors and leading vendors across infrastructure, cybersecurity, power, and sustainability, connecting clients to proven, supported technologies.

Our partnerships span the entire stack: compute, storage, networking, power, cooling, and security. We remain vendor-neutral, making recommendations based on real capability, longterm relationships, and an understanding of how each technology fits our clients' environments. This ensures flexibility, compatibility, and seamless integration across every solution.

IT Infrastructure and End User Computing



Networking



Data Centre and Server Room Critical Infrastructure



Security



Cloud



Accessories



Print and Scan



Software



Point of Sale



Video Conferencing

